

NIMPEE

CASE STUDY

MANAGEMENT TAKEOVER

**A professional services company
increases project delivery speed**

OVERVIEW

The company provides IT professional services to business and government clients worldwide and maintains operations on every inhabited continent.

The company's focus is on services including network integration, security, and data centers.

CHALLENGE

As a professional services provider, the company often offers additional services to customers. In the past, gathering data regarding the current state of the network environment had been a challenge, as the project implementations often affected thousands of devices.

“We had numbers of projects where we walked into the customer datacenter, knowing just that we need to implement particular technology somehow,” says the Senior Project Manager. He continued to explain, “We usually do data gathering, trying to understand

what is there and how it operates, but it is almost impossible to get it right using traditional methods. Also, based on our records, this data gathering is consuming some 70-80% of the time allocated to the project. With IP Fabric’s **NIMPEE**, we just run the discovery and get all the information on a silver platter, so that we can focus on the project deliverables without worrying that much about the existing technologies. Our consultants then use the product to verify the correctness of the implementation.”

SOLUTION

Once the service delivery team became aware of IP Fabric’s Network Infrastructure Management Platform - Engineering Edition (**NIMPEE**), they appreciated that **NIMPEE** is not solely an inventory solution, but that it also provides a detailed knowledge base and verifications of the network technologies, ranging from physical connectivity to in-depth information regarding currently running protocols.

The service delivery team evaluated one of their clients using IP Fabric’s **NIMPEE** solution, and successfully discovered all of the network devices, as well as collected all the data. Despite having a positive work relationship with the customer and a complete understanding of what was running on the network, IP Fabric’s **NIMPEE** identified a number of additional activities that could optimize network functionality.

“We have almost eliminated time needed for data gathering before starting the project and for deployment verification.”

RESULTS

The company now utilizes IP Fabric's **NIMPEE** as a primary source of information regarding both new and existing clients. The primary benefit of **NIMPEE** is that it reduces both the time that the service delivery team needs to evaluate

the network configuration and what needs to be done to deliver a flawless project.

They also use IP Fabric's **NIMPEE** as a means of verifying that everything is operating smoothly.

IP Fabric's **NIMPEE** software has had a positive impact on service delivery in several areas:

POWERFUL KNOWLEDGE BASE

IP Fabric's **NIMPEE** software instantly provides project teams with a database of configured technologies that they can use to plan, implement, and verify that their project deliverables function correctly.

PROFESSIONAL SERVICES OPPORTUNITIES IDENTIFICATION

The team is able to identify a number of potential issues in network configurations, which convert into new business opportunities.

HARDWARE RENEWAL OPPORTUNITIES IDENTIFICATION

IP Fabric's **NIMPEE** solution provides this company with a global inventory of their clients' networking equipment, including power supplies, SFP modules, and more.

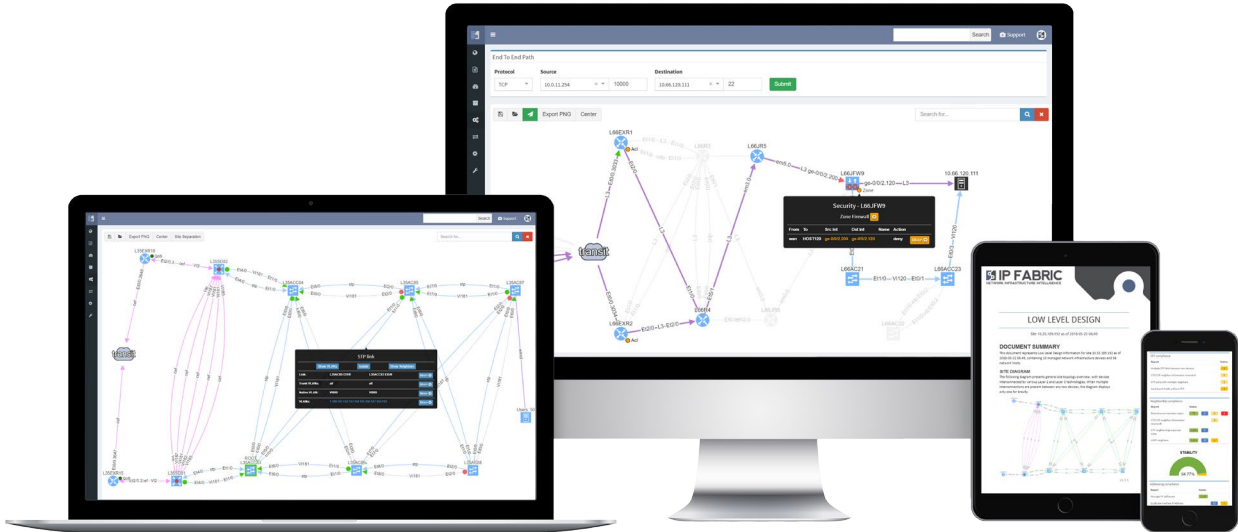
INCREASED SECURITY

NIMPEE's integrated inventory health checks highlight failing devices before they can cause an outage.

TEAM FOCUS

NIMPEE increases the efficiency of companies' networking teams and reduces the amount of time required to discover and document networks. This additional time allows the teams to focus on the actual architecture and how it can support their client.

IP FABRIC NIMPEE



DISCOVERY | MAPPING | VERIFICATION | HISTORY | DOCUMENTATION

ABOUT IP FABRIC

IP FABRIC was founded by industry experts to address specific engineering challenges when managing large scale networks. **IP FABRIC** makes network infrastructure intelligence more accessible for network engineers and managers so that they can tackle the challenges of digital transformation. International customers and Fortune 500 enterprises use **IP FABRIC's** platform for end-to-end visibility, documentation automation, risk analysis, technology verification, and to carry out mergers and transformation projects.

CONTACT

- Online
www.ipfabric.io
- Email
sales@ipfabric.io
- North America
IP Fabric, Inc.
200 Business Park Drive
Armonk, NY 10504
United States
+1 (914) 752-2991
- Europe
IP Fabric s.r.o.
Francouzská 172/30
Prague, 120 00
Czech Republic
+420 720 022 997